



# National primary care improvement event 2026

## Insights from PCPIP: Building on primary care improvement

Leading quality health and care for Scotland



# Welcome

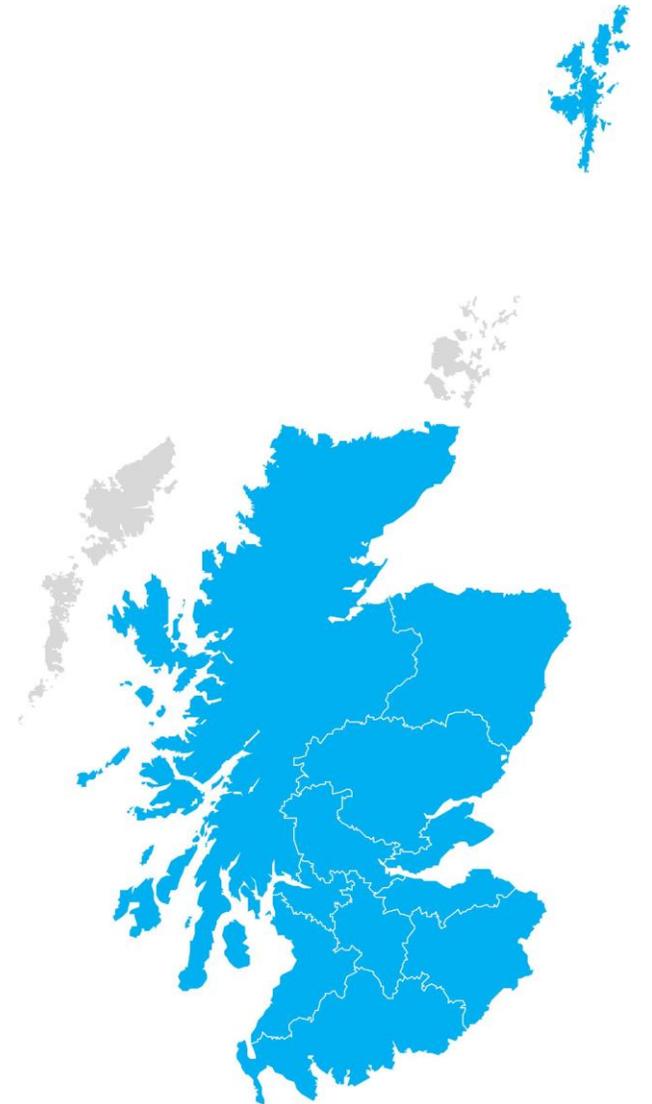
**Dr Paul Baughan**  
GP National Clinical Lead  
Healthcare Improvement  
Scotland



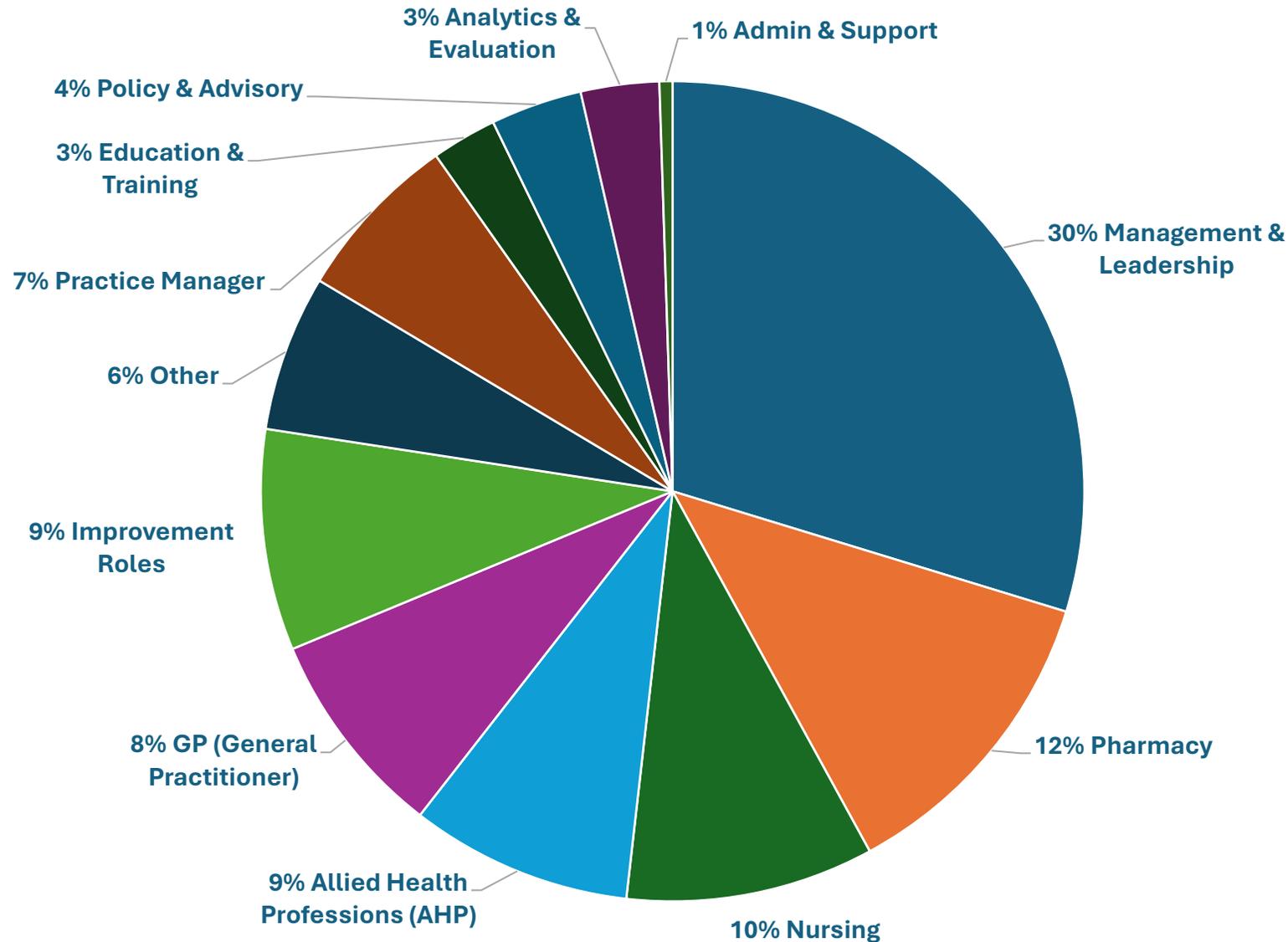
# Who is here today?

## NHS Board / Organisation:

- NHS Lothian **28**
- NHS Ayrshire & Arran **21**
- NHS Borders **15**
- NHS Greater Glasgow and Clyde **16**
- NHS Fife **13**
- NHS Grampian **11**
- NHS Forth Valley **9**
- NHS Tayside **10**
- NHS Lanarkshire **7**
- NHS Highland **6**
- NHS Shetland **6**
- NHS Dumfries & Galloway **4**
- Scottish Government **11**
- Other **13**



# Roles of registrants: Who is here today?



# Housekeeping

## WiFi

**Username:** delegate

**Password:** haymarket

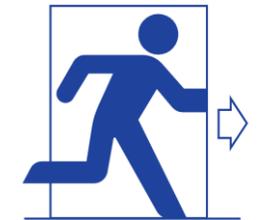


## Toilets

In the main foyer by registration desks.

## Fire Evacuation

No fire alarm scheduled, nearest fire exits are through the doors at the back of the Lomond Hall.



## Feedback

We will be using Slido throughout the day to capture real-time audience feedback.



## Event resources

Virtual delegate bag using QR code printed on badge. Slides will be circulated after the event.

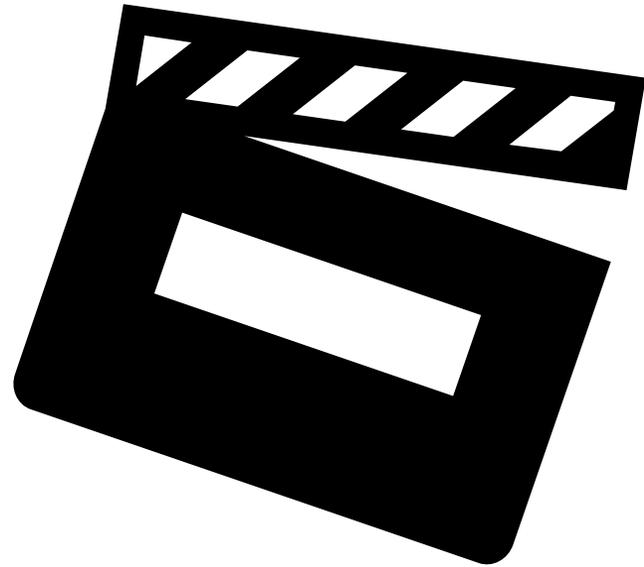
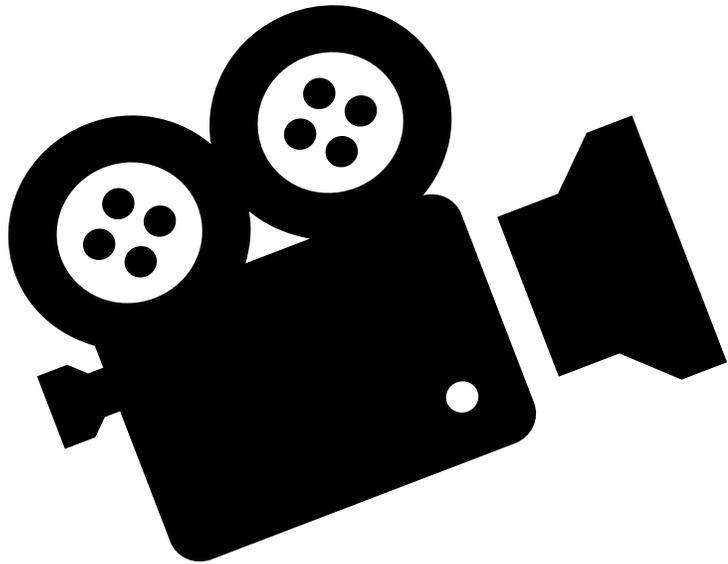
## Allergies

There is a delegate here today who has a severe nut allergy – please be mindful of this.



**Please ensure mobiles phones are on silent.**

# Vox pops



# General practice in Scotland



# Aims for today

The purpose of the national **Primary Care Improvement Event 2026** is to bring together teams from across Scotland and provide an opportunity to:

- share key lessons from the Primary Care Phased Investment Programme (PCPIP)
- discuss how learning from PCPIP can be used more widely in primary care, and
- consider priorities and next steps for improving general practice.





# Primary Care Phased Investment Programme (PCPIP) findings

**Melissa Dowdeswell**

Director of Nursing and Integrated Care

**Belinda Robertson**

Associate Director of Improvement Support

Leading quality health and care for Scotland



# Introductions



**Melissa Dowdeswell**  
Director of Nursing and  
Integrated Care



**Belinda Robertson**  
Associate Director of  
Improvement Support

# PCPIP aims



**To improve implementation** of services subject to amended regulations outlined in the GMS contract [Community Treatment and Care (**CTAC**) and **Pharmacotherapy** (PT) services.



**To develop a culture of continuous improvement** across primary care settings.



**To build evidence** to understand the national context for GMS contract implementation including long-term Scottish Government investment.

# Key components of PCPIP

Selection based on criteria

4 demonstrator sites:

- NHS Shetland
- Edinburgh City (9 practices)
- NHS Borders
- Ayrshire & Arran

Demonstrator sites

National collaborative

Learning system

Data and evaluation

137 teams signed up  
Range of activities

Range of activities  
50 learning resources

7 Data workstreams  
Areas of focus

# Pharmacotherapy implementation

Pharmacotherapy  
hubs

Exploring new  
roles

Developing the  
pharmacy  
technician role

Improving  
prescribing  
processes

Establishing  
further level three  
clinics

# Community treatment and care services implementation

Improving access

Exploring  
effective skill mix

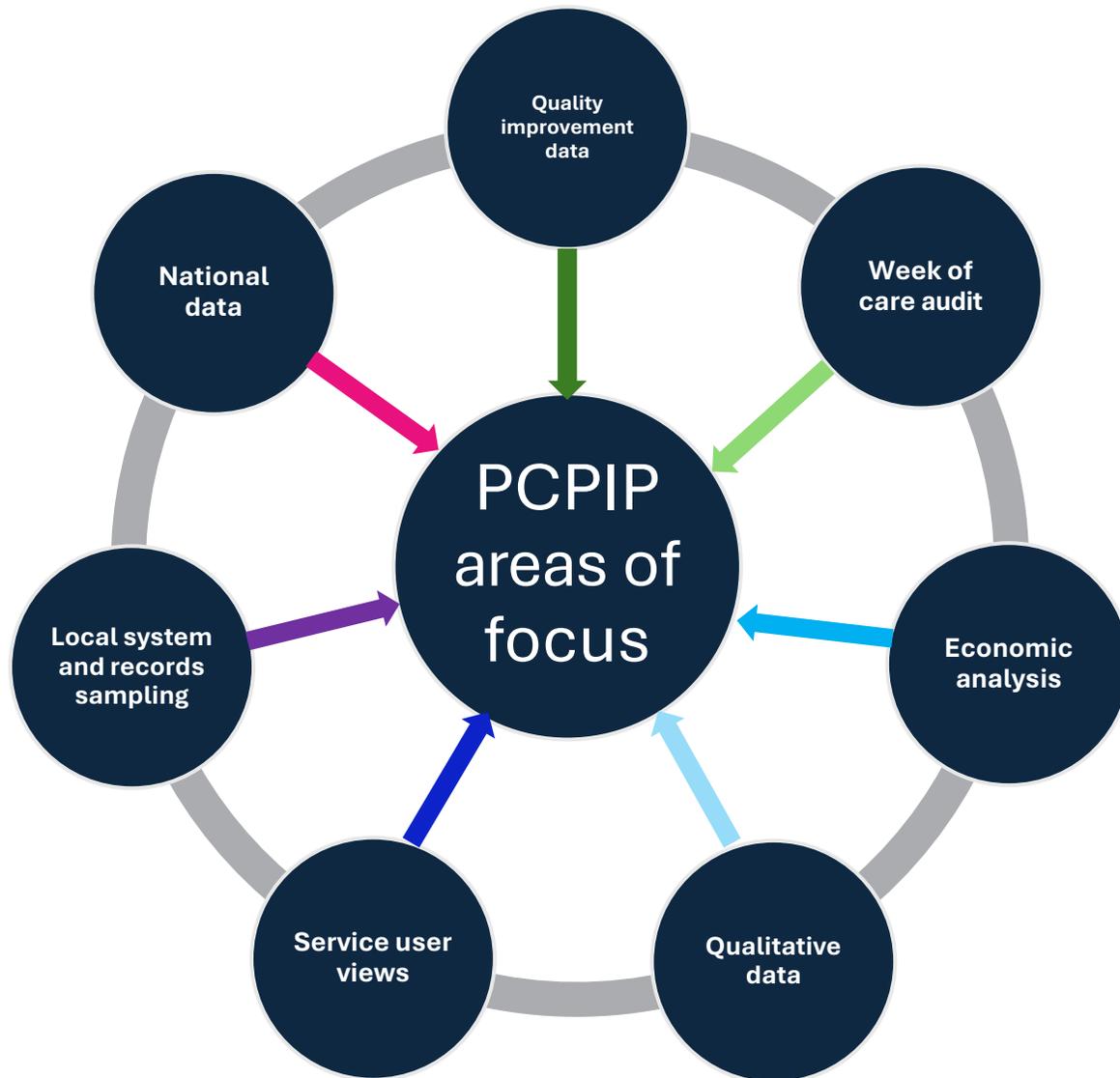
Training and  
development

Understanding  
demand and  
capacity

Service co-design  
using patient  
engagement

Redesigning long-  
term condition  
management

# PCPIP data and findings



## Quantitative data

- Quality improvement (QI) data from demonstrator sites
- Week of care audit (18 practices)
- Service user views from Citizen's Panel
- Local system data
- National data

## Qualitative data (326 participants)

- Interviews and focus groups
  - Service user (n=28)
  - Staff (clinical and non-clinical) (n=298)

# Evaluation challenges

- Access to data.
- Lack of integrated IT systems.
- Variation in coding.
- Short programme timeframe.
- Capacity constraints.

# Six areas of focus

1. Key conditions for change and enablers required to support multidisciplinary team (MDT) working.
2. Learning from the QI approach embedded in PCPIP to support future implementation of the MDT and policy development.
3. MDT services that should be prioritised.
4. Key attributes of a sustainable and effective model of MDT.
5. Support requirements for monitoring and evaluation of the impact of MDT working.
6. Requirements to ensure MDT working supports the reduction of health inequalities.

# 1. Key conditions for change and enablers required to support MDT working



## Key Conditions for Change

### Structural conditions

- Clear contract and guidance
- Adequate and sustainable resource
- Physical and digital infrastructure
- Practice context variation
- Primary and secondary care interface



### Relational conditions

- Stakeholder engagement and communication
- Trust – leadership and practices



### Transformative conditions

- Changing mindsets and openness

## Key Enablers



Clear roles and effective communication



Supportive team culture



Equitable access to training and informal learning



Robust data systems



Adequate staffing and workforce development structures

***Data source:***  
Qualitative  
and QI data

## 2. Learning from the QI approach embedded in PCPIP to support future implementation of the MDT and policy development



QI valuable but limited by early design



Require realistic timelines



Clear roles & expectations across HIS, Boards, and practices



Trust & strong relationships enable better engagement



QI support must match local readiness



Reliable data and analytics essential



Peer learning strongest when locally led



Sustainability planning from the start



Develop and maintain QI capability



Meaningful service-user involvement from the beginning

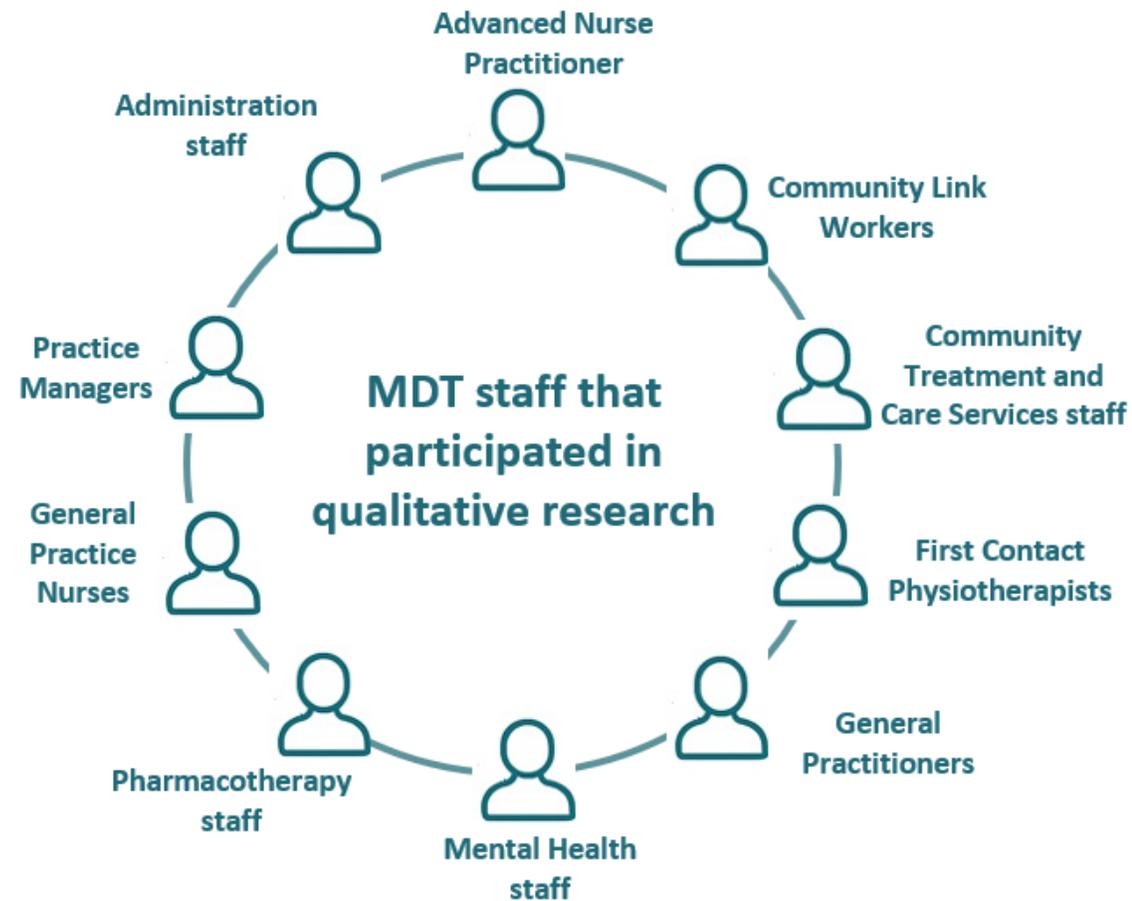
**Data source:**  
Qualitative  
and QI data

### 3. MDT services that should be prioritised for further development

Local practice context, how the practice is set up, and population needs should be taken into consideration.

The week of care audit data showed that:

- **24%** GP consultation time and 20.1% non patient-facing activities could have been more appropriately directed to other MDT members
- **19.7%** of GPN time could have been saved if these activities had been carried out by a member of the CTAC team.
- **5,141** pharmacotherapy tasks were recorded : 58.8% of tasks were acute / repeat prescriptions or medicines reconciliation.



**Data source:** Qualitative and Week of Care Audit data

## 4. Key attributes of a sustainable and effective model of MDT



MDT design aligned to local practice needs



Stable, long-term, transparent funding



Flexible delivery models (hub, hybrid, co-located)



Clear roles, responsibilities and shared objectives



Consistent quality assurance and monitoring



Joint recruitment and line-management processes



Workforce stability and continuity



Workforce wellbeing and parity of pay/conditions



Clear career pathways and development opportunities



Holistic, person-centred MDT working with clear role understanding

**Data source:**  
Qualitative  
and QI data

# 5. Support requirements for monitoring and evaluation of the impact of MDT working



Standardised approach for measurement



Interoperable digital and IT systems



Better data quality and coding consistency



Stronger analytical capacity



Routine service-user experience data



Long-term, trend-based monitoring



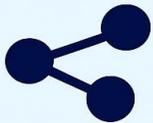
Better inequalities-focused data

***Data source:***  
QI, Local and National data

## 6. Requirements to ensure MDT working supports the reduction of health inequalities



Better guidance for reducing inequalities



Address wider determinants of health



Stronger staff training to recognise inequalities



Compassionate, standardised approaches to DNAs and 'missingness'



Fair distribution of MDT resources



Effective interpreter and translation services



Accessible hub models for people with travel, mobility, or anxiety barriers



Greater service-user awareness of MDT roles and services



Flexible, proactive MDT working



Better inequalities-focused data

**Data source:**  
Qualitative,  
Local and QI  
data

# Next Steps

- Finalise conclusions and recommendations.
- Publication and sharing.



Healthcare  
Improvement  
Scotland

# PCPIP quality improvement (QI) journey and panel: learning from demonstrator sites

**April Masson**

Portfolio Lead, Primary Care

Leading quality health and care for Scotland



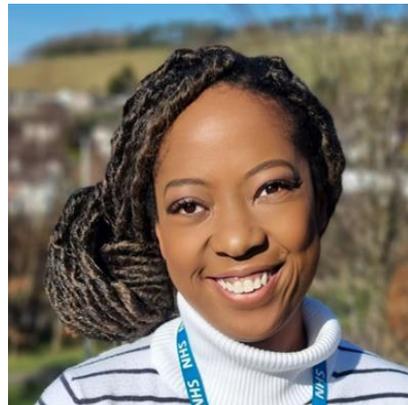
# PCPIP Panel



**April Masson**  
Healthcare  
Improvement Scotland



**Dr Deepa Shah**  
NHS Shetland



**Cathy Wilson**  
NHS Borders



**Karin Mathie**  
NHS Ayrshire  
and Arran



**Hazel Garvin**  
NHS Lothian

# PCPIP QI Journey

## Quality Improvement Journey



# Health equity: building on PCPIP

**Dr Peter Cawston**

GP Advisor Health Inequalities Clinical Faculty

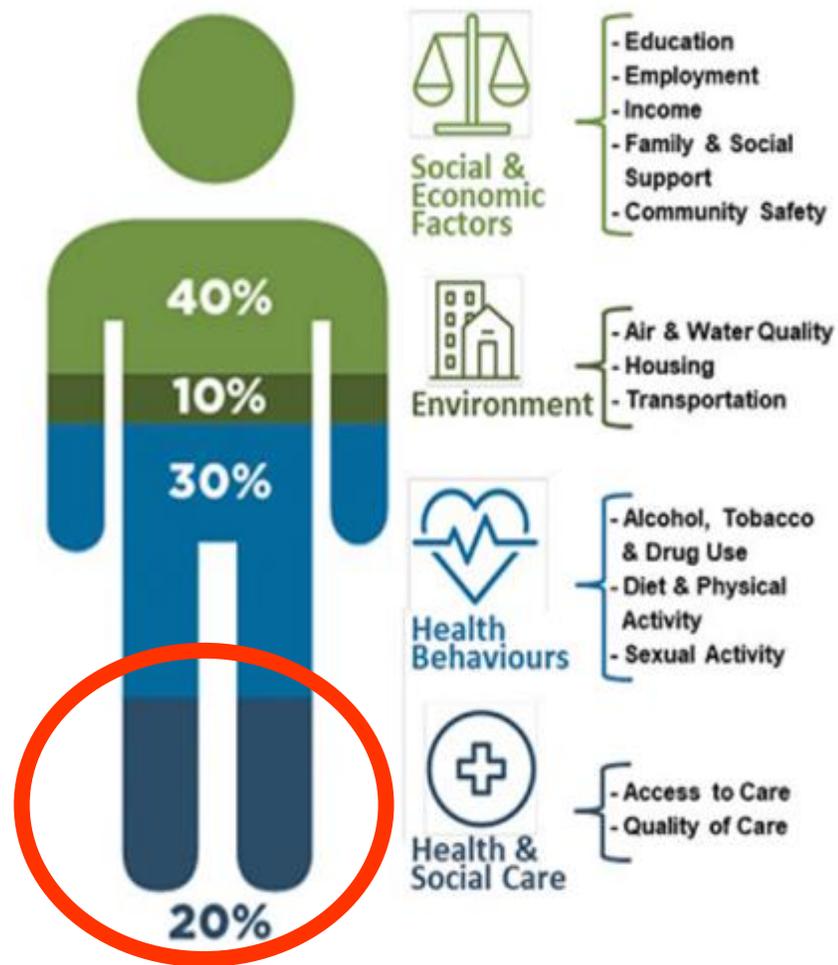
**Dr Marianne McCallum**

GP Advisor Health Inequalities Clinical Faculty

# Outline

- How do we see the system?
- How might we stop 'magic' thinking?
- Recognise resource.
- Recognise relationships.
- Practical suggestions.

# The role of healthcare



# The starting point matters

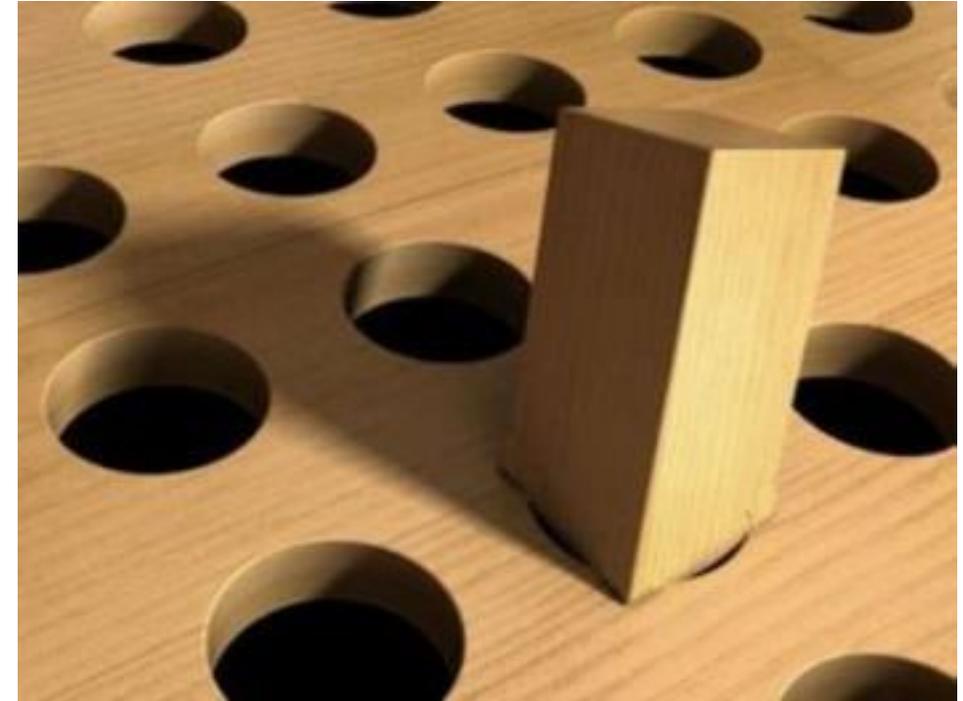
- **Primary Care GMS contract – 2018:**

‘A strong and thriving general practice is critical to sustaining high quality universal healthcare and realising Scotland’s ambition to improve our population’s health and reduce health inequalities.’

# Recognise the system

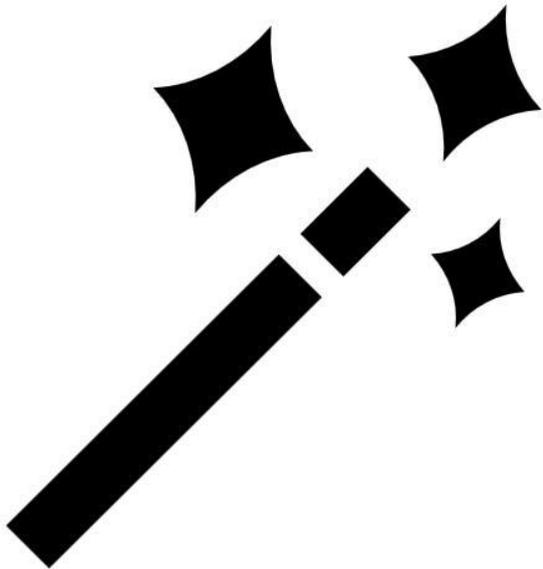
'Health Systems are designed by healthy people for healthy people'

Dr Adam Burley Clinical Psychologist



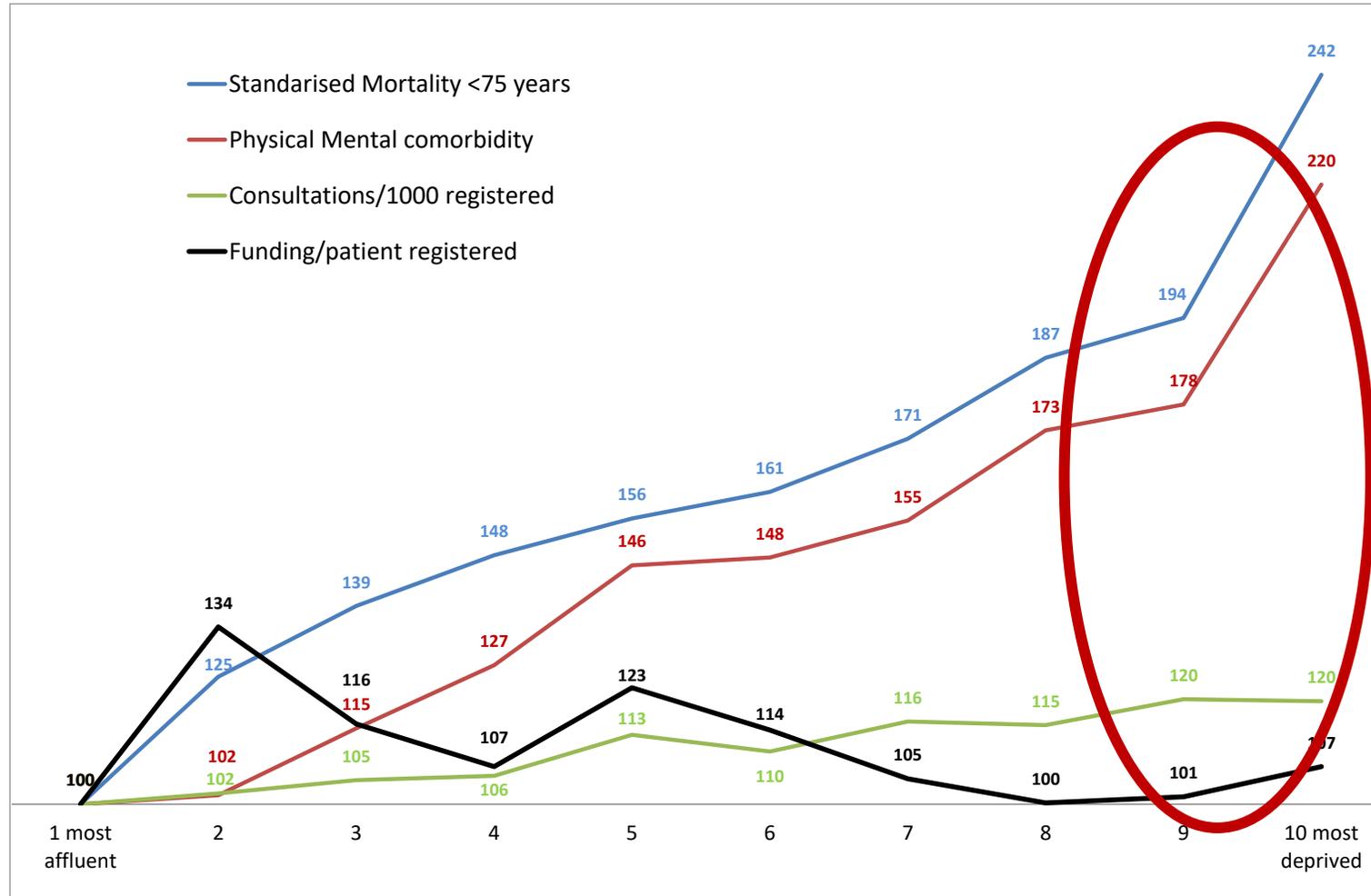
[This Photo](#) by Unknown Author is licensed under [CC BY-SA](#)

# How do we stop magic thinking ?



- Health inequalities in the **centre** from the **start**.
- How do we look at the system?
- Measure what matters, not what is easy.
- System design from community not just practitioner perspective.

# The inverse care law



# Missingness



‘High levels of non-attendance at services should be treated as a signal of a service that is difficult for people to use’



## GP no-shows 'more likely to die early'

Research says people with long-term health conditions are most likely to miss GP appointments.

‘We now know that this is a group of patients who have **complex health needs and are also more likely to die prematurely.**

If anything, this is a marker of people who need more input rather than being punished with fines.’

# Proportionate universalism

## The Marmot Approach: 'Proportionate Universalism'

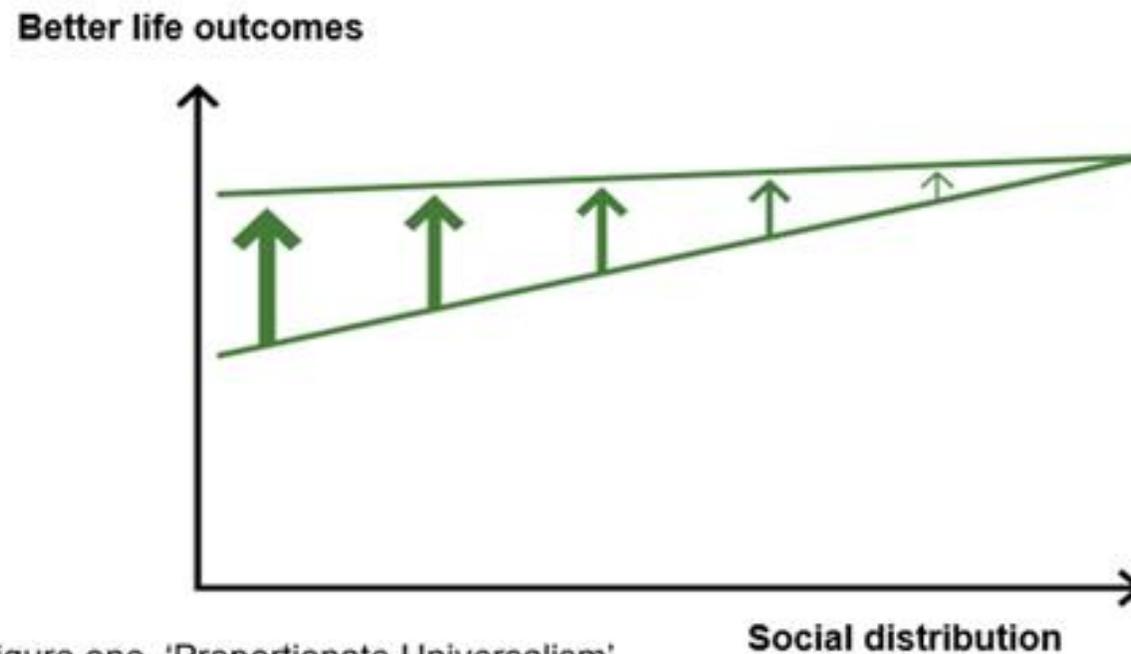


Figure one, 'Proportionate Universalism'

Three words



# Relationships

# Relationships



# Relationships

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Credit: Microsoft stock images

# Relational care/ continuity of care

- Reduces mortality (1)
- Reduces hospitalisation (2,3)
- Increases patient trust (4)
- Improves uptake of preventive care (5) and adherence to medical advice (6)
- Increases quality of care (7) and satisfaction (8)
- Improves job satisfaction & reduces workload (9)
- And much more!



1. Baker R, Freeman GK, Haggerty JL, Bankart MJ, Nockels KH. Primary medical care continuity and patient mortality: a systematic review. *British Journal of General Practice*. 2020;70(698):e600-e11.
2. Hansen AH, Halvorsen PA, Aaraas IJ, Førde OH. Continuity of GP care is related to reduced specialist healthcare use: a cross-sectional survey. *British Journal of General Practice*. 2013
3. Barker I, Steventon A, Deeny S. Continuity of care in general practice is associated with fewer ambulatory care sensitive hospital admissions: a cross-sectional study of routinely collected, person-level data. *Clinical Medicine*. 2017;17(3, Supplement):s16
4. Murphy M, Salisbury C. Relational continuity and patients' perception of GP trust and respect: a qualitative study. *British Journal of General Practice*. 2020;70(698):e676-e83.
5. O'Malley AS, Mandelblatt J, Gold K, Cagney KA, Kerner J. Continuity of Care and the Use of Breast and Cervical Cancer Screening Services in a Multiethnic Community. *Arch Intern Med*. 1997;157(13):1462–1470.
6. Warren JR, Falster MO, Tran B, Jorm L (2015) Association of Continuity of Primary Care and Statin Adherence. *PLoS ONE* 10(10): e0140008
7. João Delgado, Philip H Evans, Denis Pereira Gray, Kate Sidaway-Lee, Louise Allan, Linda Clare, Clive Ballard, Jane Masoli, Jose M Valderas, David Melzer. Continuity of GP care for patients with dementia: impact on prescribing and the health of patients *British Journal of General Practice* 2022; 72 (715): e91-e98.
8. Rhodes Adler, Athanasia Vasiliadis, Nina Bickell, The relationship between continuity and patient satisfaction: a systematic review, *Family Practice*, Volume 27, Issue 2, April 2010, Pages 171–178,
9. Kajaria-Montag, Harshita and Freeman, Michael and Scholtes, Stefan, Continuity of Care Increases Physician Productivity in Primary Care (June 05, 2023). Available at SSRN: <https://ssrn.com/abstract=3868231> or <http://dx.doi.org/10.2139/ssrn.3868231>

# Continuity of care

‘Continuity of care is especially vital for managing chronic conditions, mental health issues, and complex healthcare needs, particularly among vulnerable groups such as trauma survivors, the elderly, and marginalized communities.’

[What can General Practice do to Strengthen Continuity of GP Care for those who Need it Most?](#)

# Team relationships

- Shared learning (trauma / missingness informed) (1)
- Coordination of complex care (2)
- Management & informational continuity (3)
- Shared problem solving (3)
- Clear lines of responsibility & accountability (4)
- Wellbeing and retention (4)
- Patient satisfaction and safety (5)



Credit: Microsoft stock images

1. Noël PH, Lanham HJ, Palmer RF, Leykum LK, Parchman ML. The importance of relational coordination and reciprocal learning for chronic illness care within primary care teams. *Health Care Manage Rev.* 2013 Jan-Mar;38(1):20-8
2. Rundall TG, Wu FM, Lewis VA, Schoenherr KE, Shortell SM. Contributions of relational coordination to care management in accountable care organizations: Views of managerial and clinical leaders. *Health Care Manage Rev.* 2016 Apr-Jun;41(2):88-100.
3. Haggerty JL, Reid RJ, Freeman GK, Starfield BH, Adair CE, McKendry R. Continuity of care: a multidisciplinary review. *BMJ.* 2003 Nov 22;327(7425):1219-21. doi: 10.1136/bmj.327.7425.1219.
4. Abrams R, Jones B, Campbell J, de Lusignan S, Peckham S, Gage H. The effect of general practice team composition and climate on staff and patient experiences: a systematic review. *BJGP Open.* 2024 Apr 25;8(1)
5. Weaver SJ, Dy SM, Rosen MA Team-training in healthcare: a narrative synthesis of the literature *BMJ Quality & Safety* 2014;23:359-372.

# Community relationships



# Health equity focused quality improvement

- From health inequality to health equity.
- From non-engagement to missingness.
- From 'too big to solve' to quality improvement.



# Inclusion health action in general practice programme (IHAGP)

## The Programme

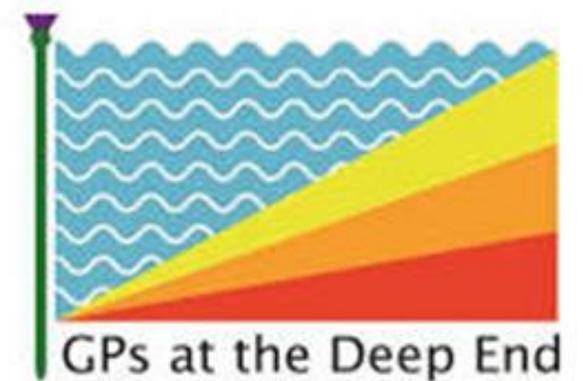
**66** practices  
in areas of Glasgow  
with high levels of  
socio-economic  
deprivation



Scottish Government  
Riaghaltas na h-Alba  
gov.scot



**NHS**  
Greater Glasgow  
and Clyde

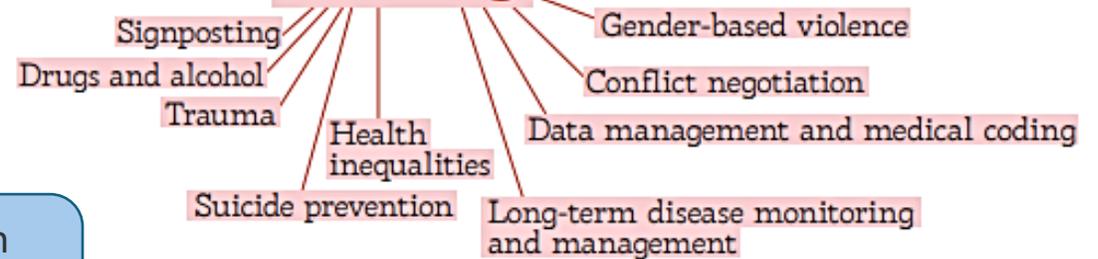


# Inclusion health action in general practice programme (IHAGP)

## Enhancing workforce knowledge and skills (24 practices)

**200+** staff participated in training, including GPs, nurses, practice managers, pharmacists, healthcare assistants and non-clinical roles

A wide variety of **training** undertaken:



‘Every so often people present agitated or distressed at the reception desk. So, they've had suicide awareness training and communication skills training’

## Outreach and longer appointments (52 practices)

**7,000** longer appointments and outreach appointments delivered, including home visits



Targeted at **patients** with high levels of need or, identified as **high risk**.



For example people who need translation services, people who miss appointments, people with multiple co-morbidities

‘We've got people claiming Universal Credit or Personal Independence Payment who haven't actually spoken to a doctor in a year... so I've been actively seeking these people out in my outreach clinics because I think that they are really good candidates for this.’

# Primary Care collaborative quality improvement sprint 2025

## Health equity QI focussed sprint topics:

- identifying and removing barriers to access to GP registration
- practice policies around missed appointments
- services for people with communication and language needs
- health equity focused team training and self-assessment (various topics)
- missing from early cancer detection
- developing trauma informed practice
- improving continuity and relational care, and
- understanding barriers to booking appointments.

# Primary Care collaborative quality improvement sprint 2025

- Seven general practice (GP) practices worked with Healthcare Improvement Scotland on an 8-week quality improvement health equity focused sprint.
- Four of the practices used the CVD DES as an opportunity to engage patients who do not routinely access primary care.
- Practices used a whole team quality improvement approach.

# Health equity sprint and cardiovascular disease (CVD) direct enhanced service (DES)

## Examples of change ideas tested:

- flexible communication strategies to invite patients, including admin, nurse and GP phone call
- improving communication to ensure patients recognise messages as legitimate
- phoning patients to understand reasons behind missed appointments and understand barriers to engagement
- targeting patients using existing clinics – eg shared care addictions clinic
- designing searches to target patients with mental health conditions
- scales placed at reception – patients invited to weigh themselves, and
- engaging with a local community group to raise CVD awareness.

# Key learning points



Build meaningful community and staff engagement to understand visible and invisible barriers in systems



Enhance workforce knowledge & skills in health equity



Be proactive in coding, outreach, tailoring care to needs, removing barriers and safety netting



Relationships are key – good consultations, continuity, co-ordination and communication

# Health equity: building on PCPIP

- How will we (re) build relational continuity of care from where we are today?
- How will we ensure that primary care workforce investment maximises return for relational care, complex care coordination and access for all?
- How will we redefine 'access' to encompass missingness, relational care and barriers to care?

# Further resources

- [IHAGP early evaluation report](#)
- [IHAGP case studies](#)
- [Deep end resources](#)
- [Safe surgeries toolkit](#)
- [RGCP inequalities hub](#)
- [Health equity evidence centre](#)
- [Fairhealth courses](#)
- [Trauma informed organisational roadmap](#)



# Royal college of general practitioners (RCGP) GP Fairer practice toolkit

## Fairer Practice Toolkit

Many GPs and their teams are already committed to advancing health equity. But it's not always clear what steps to take, which actions make the greatest difference, or how to turn good intentions into sustainable change. Practices face competing priorities, constrained resources, and limited guidance on how to organise their efforts. At the same time, systems and commissioners may want to allocate resources to reducing inequalities but lack a clear framework for where and how that investment should land. The Fairer Practice Toolkit has been developed to meet this need. Scroll down to explore the toolkit and supporting resources, including an eLearning module and screencasts. You can view the toolkit by expanding the headings or alternatively download a spreadsheet version of the toolkit.



**Understanding the Fairer Practice Toolkit (Module)**



**An overview of the Fairer Practice Toolkit  
(Screencast)**



**Understanding the Fairer Practice Themes  
(Screencast)**

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# Intervention to address missingness

**Coordination:** Open-ended, flexible, relational; bridging work; address SDOH and patient priorities, advocacy and promoting system change.

Person-centred, trauma-informed practices. Choice/continuity of staff; addressing comms needs and power dynamics; advocacy work.

**A stepped, needs-led approach:**  
Tickets/reimbursement > taxis > accompaniment > outreach/inreach.

**Resourcing** a change in perspectives, practices, systems; staff development and support; build in localised perspectives; means for monitoring and accountability

Identifying and tracking local patterns and trends. Exploring barriers while building relationships.  
**Building a picture** – individual + collective.

**Contact before/after appts** – reminders; orientation; explore immediate barriers; offers of support or care; check-ins; points of contact for patients.

**Prioritising for tailored forms of access:** choice of how, when, who, where; longer appts/opening hours; allowances/accommodations.



# Meaningful Community Engagement



SEE ME – I am a person with feelings. LISTEN – my opinion matters

BE HONEST - even if you don't know because I would appreciate that.

HELP ME UNDERSTAND - please don't tell me what to do, offer me advice and where appropriate alternative solutions.

REMEMBER I AM AN EXPERT in your professional hands - 50:50 partnership, each valuing the other's expertise.

CONSIDER PEER SUPPORT - it is our experience that people build confidence in people far more effectively than medication.



Healthcare  
Improvement  
Scotland

# Transition to plenary session

Leading quality health and care for Scotland



# Afternoon plenary

**Professor Graham Ellis**  
Deputy Chief Medical Officer  
Scottish Government





Healthcare  
Improvement  
Scotland

# Scottish Government update

**Professor Graham Ellis**  
Deputy Chief Medical Officer

Leading quality health and care for Scotland



# Future plans for HIS primary care

**April Masson**  
Portfolio Lead, Primary Care

Leading quality health and care for Scotland

# What did we do in the past?

## Sprints

- Workflow
- Appointments
- Care Navigation
- Call Volume
- Pharmacotherapy
- Inequalities

## Supporting learning

- Webinars
- Improving Together interactive (website)
- Toolkits and usable resources (ACP, SP, AP, PASC)
- Case studies
- Learning cycles
- Contributing to National Groups
- Funding for Safety Fellowship
- National events

## Collaboratives

- SPSP PC
- SPSP Pharmacy
- SPSP Pressure Ulcers in Care Homes
- SPSP Dentistry
- Practice Admin Staff Collab (PASC)
- PCPIP collaborative

## Responsive support

- PC Improvement Faculty
- Assist with local needs (eg. Workshop to CQLs)

## Networks

- Acute Prescribing Network
- GP Cluster Improvement Network
- CTAC Network

## Service implementation

- PCPIP
- Near me

# Shaping our priorities together

- Using SLIDO to share your feedback and insights
- What are the priorities in the system?
- What will make the biggest difference?



Healthcare  
Improvement  
Scotland

# Closing remarks

**Paul Baughan**

GP Clinical Lead, Healthcare Improvement Scotland

Leading quality health and care for Scotland



# Closing remarks



# Event evaluation

Please give us [feedback](#) on how you found today's event with the QR code shown here.

## Event Evaluation Form



# Thank you

- Resources from today's event will be circulated by email.
- Please leave your delegate lanyards.
- If you have any questions, please contact us at [his.pcpteam@nhs.scot](mailto:his.pcpteam@nhs.scot)

Thank you!

Event **Evaluation** Form

