

Health equity: building on PCPIP

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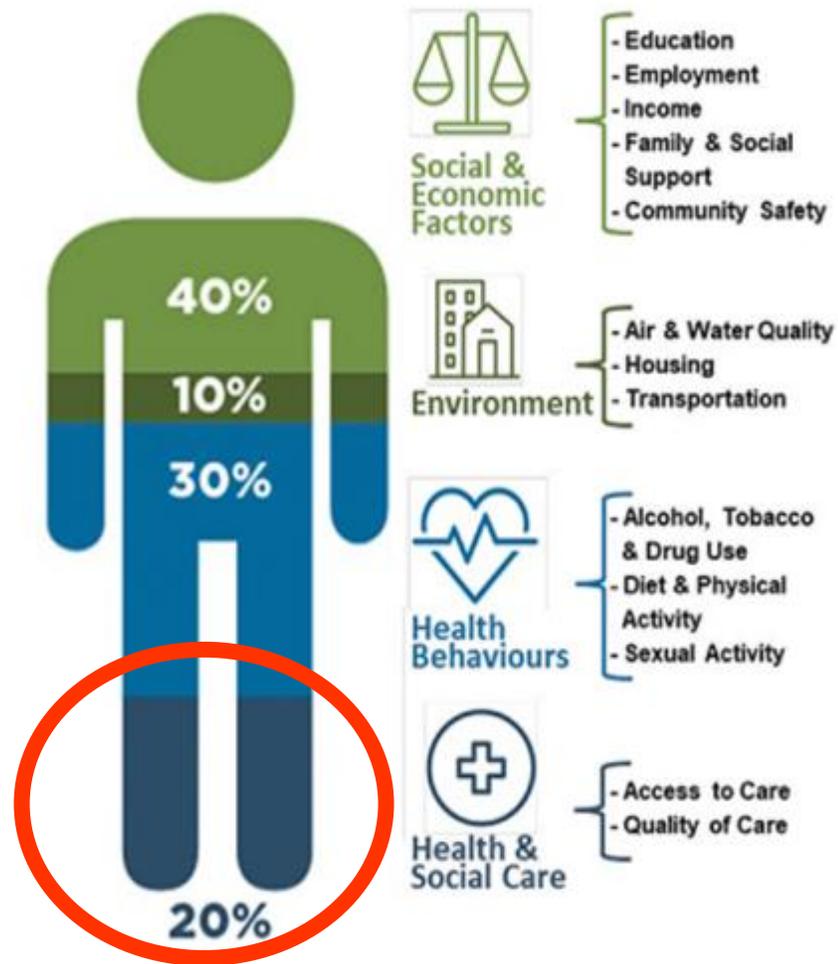
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Outline

- How do we see the system?
- How might we stop 'magic' thinking?
- Recognise resource.
- Recognise relationships.
- Practical suggestions.

The role of healthcare



The starting point matters

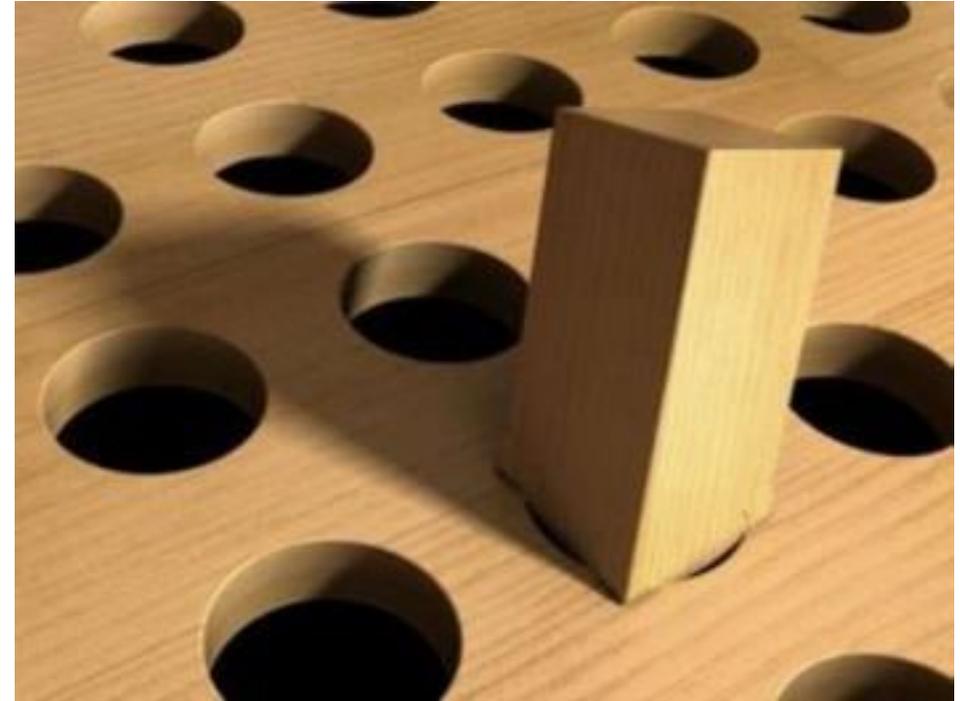
- **Primary Care GMS contract – 2018:**

‘A strong and thriving general practice is critical to sustaining high quality universal healthcare and realising Scotland’s ambition to improve our population’s health and reduce health inequalities.’

Recognise the system

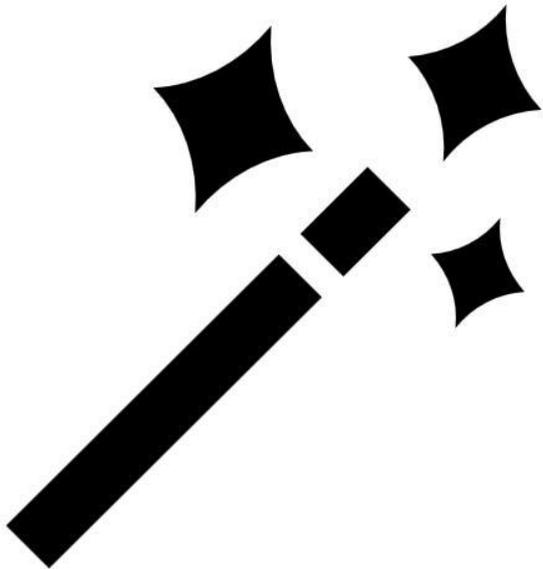
'Health Systems are designed by healthy people for healthy people'

Dr Adam Burley Clinical Psychologist



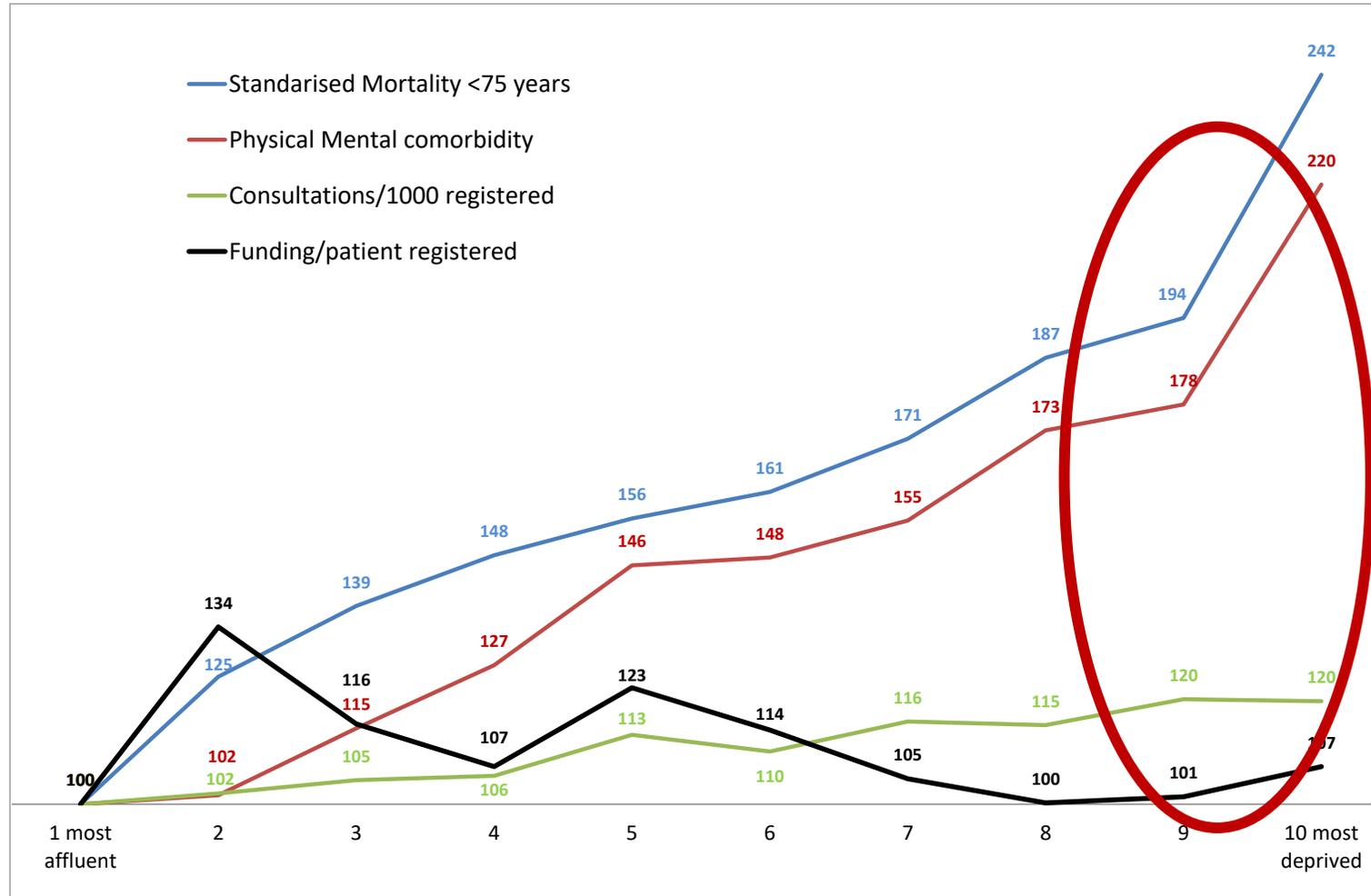
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How do we stop magic thinking ?



- Health inequalities in the **centre** from the **start**.
- How do we look at the system?
- Measure what matters, not what is easy.
- System design from community not just practitioner perspective.

The inverse care law



Missingness



‘High levels of non-attendance at services should be treated as a signal of a service that is difficult for people to use’



GP no-shows 'more likely to die early'

Research says people with long-term health conditions are most likely to miss GP appointments.

‘We now know that this is a group of patients who have **complex health needs and are also more likely to die prematurely.**

If anything, this is a marker of people who need more input rather than being punished with fines.’

Proportionate universalism

The Marmot Approach: 'Proportionate Universalism'

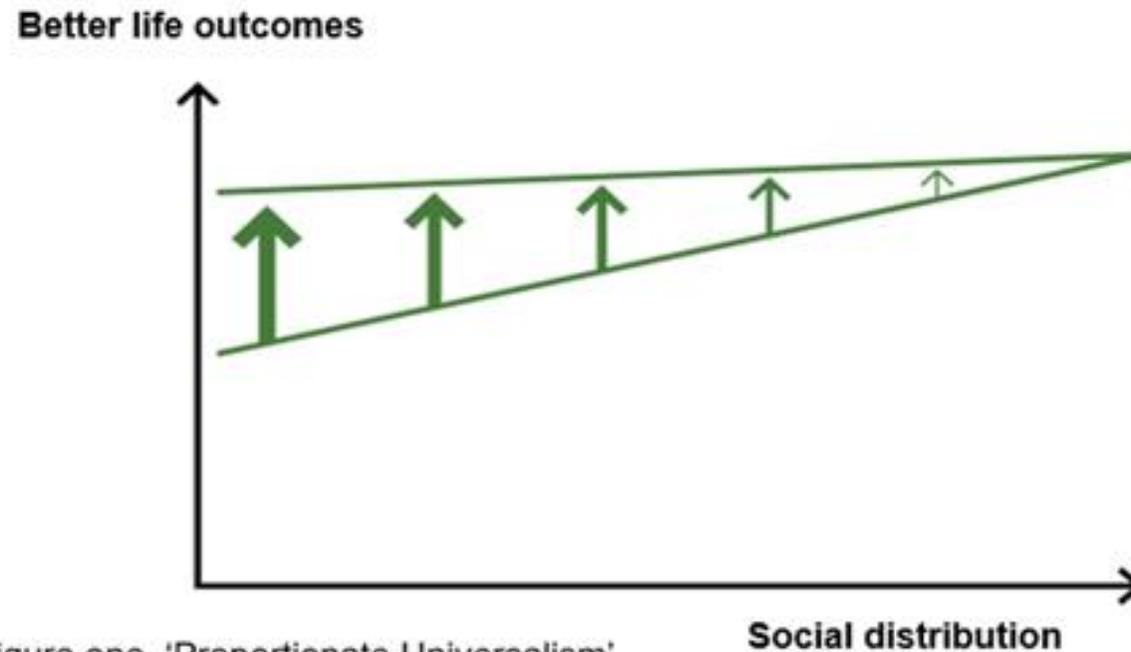


Figure one, 'Proportionate Universalism'

Three words



Relationships

Relationships



Relationships

Relational care/ continuity of care

- Reduces mortality (1)
- Reduces hospitalisation (2,3)
- Increases patient trust (4)
- Improves uptake of preventive care (5) and adherence to medical advice (6)
- Increases quality of care (7) and satisfaction (8)
- Improves job satisfaction & reduces workload (9)
- And much more!



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4. Murphy M, Salisbury C. Relational continuity and patients' perception of GP trust and respect: a qualitative study. *British Journal of General Practice*. 2020;70(698):e676-e83.
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6. Warren JR, Falster MO, Tran B, Jorm L (2015) Association of Continuity of Primary Care and Statin Adherence. *PLoS ONE* 10(10): e0140008
7. João Delgado, Philip H Evans, Denis Pereira Gray, Kate Sidaway-Lee, Louise Allan, Linda Clare, Clive Ballard, Jane Masoli, Jose M Valderas, David Melzer. Continuity of GP care for patients with dementia: impact on prescribing and the health of patients *British Journal of General Practice* 2022; 72 (715): e91-e98.
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Continuity of care

‘Continuity of care is especially vital for managing chronic conditions, mental health issues, and complex healthcare needs, particularly among vulnerable groups such as trauma survivors, the elderly, and marginalized communities.’

[What can General Practice do to Strengthen Continuity of GP Care for those who Need it Most?](#)

Team relationships

- Shared learning (trauma / missingness informed) (1)
- Coordination of complex care (2)
- Management & informational continuity (3)
- Shared problem solving (3)
- Clear lines of responsibility & accountability (4)
- Wellbeing and retention (4)
- Patient satisfaction and safety (5)



Credit: Microsoft stock images

1. Noël PH, Lanham HJ, Palmer RF, Leykum LK, Parchman ML. The importance of relational coordination and reciprocal learning for chronic illness care within primary care teams. *Health Care Manage Rev.* 2013 Jan-Mar;38(1):20-8
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Community relationships



Health equity focused quality improvement

- From health inequality to health equity.
- From non-engagement to missingness.
- From 'too big to solve' to quality improvement.



Inclusion health action in general practice programme (IHAGP)

The Programme

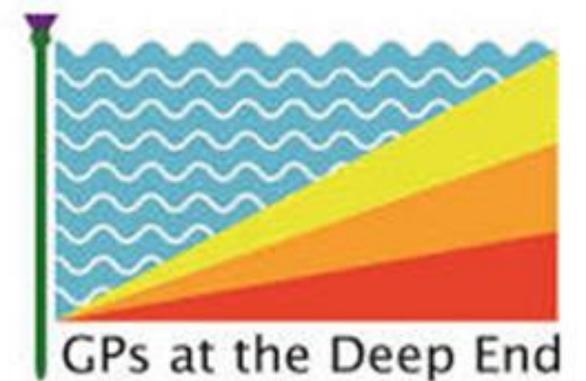
66 practices
in areas of Glasgow
with high levels of
socio-economic
deprivation



Scottish Government
Riaghaltas na h-Alba
gov.scot



NHS
Greater Glasgow
and Clyde

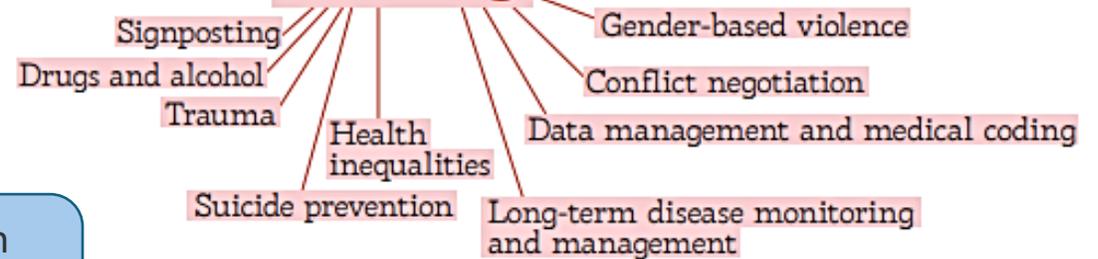


Inclusion health action in general practice programme (IHAGP)

Enhancing workforce knowledge and skills (24 practices)

200+ staff participated in training, including GPs, nurses, practice managers, pharmacists, healthcare assistants and non-clinical roles

A wide variety of **training** undertaken:



‘Every so often people present agitated or distressed at the reception desk. So, they've had suicide awareness training and communication skills training’

Outreach and longer appointments (52 practices)

7,000 longer appointments and outreach appointments delivered, including home visits



Targeted at **patients** with high levels of need or, identified as **high risk**.



For example people who need translation services, people who miss appointments, people with multiple co-morbidities

‘We've got people claiming Universal Credit or Personal Independence Payment who haven't actually spoken to a doctor in a year... so I've been actively seeking these people out in my outreach clinics because I think that they are really good candidates for this.’

Primary Care collaborative quality improvement sprint 2025

Health equity QI focussed sprint topics:

- identifying and removing barriers to access to GP registration
- practice policies around missed appointments
- services for people with communication and language needs
- health equity focused team training and self-assessment (various topics)
- missing from early cancer detection
- developing trauma informed practice
- improving continuity and relational care, and
- understanding barriers to booking appointments.

Primary Care collaborative quality improvement sprint 2025

- Seven general practice (GP) practices worked with Healthcare Improvement Scotland on an 8-week quality improvement health equity focused sprint.
- Four of the practices used the CVD DES as an opportunity to engage patients who do not routinely access primary care.
- Practices used a whole team quality improvement approach.

Health equity sprint and cardiovascular disease (CVD) direct enhanced service (DES)

Examples of change ideas tested:

- flexible communication strategies to invite patients, including admin, nurse and GP phone call
- improving communication to ensure patients recognise messages as legitimate
- phoning patients to understand reasons behind missed appointments and understand barriers to engagement
- targeting patients using existing clinics – eg shared care addictions clinic
- designing searches to target patients with mental health conditions
- scales placed at reception – patients invited to weigh themselves, and
- engaging with a local community group to raise CVD awareness.

Key learning points



Build meaningful community and staff engagement to understand visible and invisible barriers in systems



Enhance workforce knowledge & skills in health equity



Be proactive in coding, outreach, tailoring care to needs, removing barriers and safety netting



Relationships are key – good consultations, continuity, co-ordination and communication

Health equity: building on PCPIP

- How will we (re) build relational continuity of care from where we are today?
- How will we ensure that primary care workforce investment maximises return for relational care, complex care coordination and access for all?
- How will we redefine 'access' to encompass missingness, relational care and barriers to care?

Further resources

- [IHAGP early evaluation report](#)
- [IHAGP case studies](#)
- [Deep end resources](#)
- [Safe surgeries toolkit](#)
- [RGCP inequalities hub](#)
- [Health equity evidence centre](#)
- [Fairhealth courses](#)
- [Trauma informed organisational roadmap](#)



Royal college of general practitioners (RCGP) GP Fairer practice toolkit

Fairer Practice Toolkit

Many GPs and their teams are already committed to advancing health equity. But it's not always clear what steps to take, which actions make the greatest difference, or how to turn good intentions into sustainable change. Practices face competing priorities, constrained resources, and limited guidance on how to organise their efforts. At the same time, systems and commissioners may want to allocate resources to reducing inequalities but lack a clear framework for where and how that investment should land. The Fairer Practice Toolkit has been developed to meet this need. Scroll down to explore the toolkit and supporting resources, including an eLearning module and screencasts. You can view the toolkit by expanding the headings or alternatively download a spreadsheet version of the toolkit.



Understanding the Fairer Practice Toolkit (Module)



An overview of the Fairer Practice Toolkit (Screencast)



Understanding the Fairer Practice Themes (Screencast)

w.php?id=1188#

Intervention to address missingness

Coordination: Open-ended, flexible, relational; bridging work; address SDOH and patient priorities, advocacy and promoting system change.

Person-centred, trauma-informed practices. Choice/continuity of staff; addressing comms needs and power dynamics; advocacy work.

A stepped, needs-led approach:
Tickets/reimbursement > taxis > accompaniment > outreach/inreach.

Resourcing a change in perspectives, practices, systems; staff development and support; build in localised perspectives; means for monitoring and accountability

Identifying and tracking local patterns and trends. Exploring barriers while building relationships.
Building a picture – individual + collective.

Contact before/after appts – reminders; orientation; explore immediate barriers; offers of support or care; check-ins; points of contact for patients.

Prioritising for tailored forms of access: choice of how, when, who, where; longer appts/opening hours; allowances/accommodations.



Meaningful Community Engagement



SEE ME – I am a person with feelings. LISTEN – my opinion matters

BE HONEST - even if you don't know because I would appreciate that.

HELP ME UNDERSTAND - please don't tell me what to do, offer me advice and where appropriate alternative solutions.

REMEMBER I AM AN EXPERT in your professional hands - 50:50 partnership, each valuing the other's expertise.

CONSIDER PEER SUPPORT - it is our experience that people build confidence in people far more effectively than medication.